

Distribution Manager Certificate Program

AGENDA

Day 1

8:00 a.m. – 12:00 Noon Leadership & Employee Engagement

Lunch

1:00 p.m. – 5:00 p.m. Optimizing Customer Service

Day 2

8:00 a.m. – 12:00 Noon Team Development

Lunch

1:00 p.m. – 5:00 p.m. Financial Management,

Day 3

8:00 a.m. – 12:00 Noon Inventory Principles and Stratification

Lunch

1:00 p.m. – 5:00 p.m. Forecasting and Replenishment

Day 4

8:00 a.m. – 12:00 Noon Coaching & Compensation

Lunch

1:00 p.m. – 5:00 p.m. A Solution-Based Sales Process

Day 5

8:00 a.m. – 12:00 Noon Basic Tools of Quality and Lean Distribution